



## Flowdata Systems Limited

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E-mail : sales@flowdatasystems.co.uk

20<sup>th</sup> September 2017

Dear Customer

### **ANNOUNCEMENT – CHANGE OF OWNERSHIP**

I am writing to advise you that as of 5<sup>th</sup> September 2017, and after more than 30 years supplying Kytola products, I have made the decision to retire.

After very careful consideration, I have decided to sell my business to Applications Engineering Ltd (AEL), one of the UK's leading distributors of pressure, vacuum, level, temperature and flow sensing products. Some of you will already be familiar with AEL, as we have found, during the due diligence process, that many of our customers are already clients of AEL. For those that do not know AEL, they have been in a very similar line of business to that of Flowdata Systems Ltd (FDS), for nearly 35 years. They are a strong and growing organisation, with a solid reputation for customer service.

In the coming days/weeks, AEL will be in touch with you to introduce themselves as your new supplier. Any customer visits, to answer any questions or allay any concerns will be organised at this time. If however, you feel that a visit is more pressing, please do not hesitate to contact James Goddard – Managing Director of AEL.

**Both our companies are keen to ensure that there should be very little disruption to our customers.** To that end, I myself will be available to help with as smooth a transition as possible, for a mutually beneficial period of time. All orders that have been placed since 5<sup>th</sup> September will be handled directly by AEL, under my guidance, and they will supply the goods at existing pricing from their premises in Uckfield, East Sussex. You will therefore see new paperwork being despatched with your orders. This will include delivery notes, invoices, credit notes and statements.

#### **What does this mean to you?**

**Please be assured that there will be no changes to the product or pricing that you currently receive from FDS.** In due course you should benefit from the larger range of products that AEL are able to offer you, and also a larger team who are waiting to carry on the professional service that you have enjoyed for many years from FDS.

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**What do you need to do?**

The only short-term decision you have to make is whether you wish to revise and reissue any order(s) that you have in place with FDS, and modify it/them to show the supplier as AEL, or if you prefer, just leave them to be passed on by FDS to AEL. You will shortly be contacted by AEL with their contact details. If however, you have any immediate queries, please do not hesitate to contact James Goddard on 01825 764737, or email him on: [jgoddard@appeng.co.uk](mailto:jgoddard@appeng.co.uk)

**Outstanding Accounts with Flowdata Systems Ltd**

All outstanding debtors against FDS invoices issued up to and including 31<sup>st</sup> August 2017 should be settled as normal and in accordance with the FDS bank account details detailed on the foot of the invoice :

Lloyds Bank Plc 5 Bridge Street Newbury Berkshire RG14 5BQ Sort Code : 30-95-89  
Account No : 00936893 IBAN : LOYDGB21041 BIC : GB82 LOYD 3095 8900 9368 93

May I take this opportunity to thank you for all the support you have given me and FDS over the years, and I would like to wish you the very best for the future.

Yours sincerely

Martyn Scott  
Director